

<b>Firm/Company Name:</b>	Ballard Spahr LLP	<b>Website:</b>	www.ballardspahr.com
<b>Job Title:</b>	Pricing Analyst	<b>Work Option:</b>	[i.e.: onsite, hybrid, remote, etc.] Philadelphia
<b>Department/Group:</b>	Client Value and Innovation	<b>Posted By:</b>	Gina Emery-Duplechan
<b>Location:</b>	Center City Philadelphia	<b>Travel:</b>	None
<b>Salary Range:</b>	Negotiable	<b>Position Type:</b>	[i.e.: full-time, part-time, etc.] full-time
<b>HR Contact:</b>	Gina Emery-Duplechan	<b>Date posted:</b>	4/5/2023

**How to Apply: (Fax, Email, Mail, Link, etc.):**

<https://www.ballardspahr.com/epostings/>

**Job Description**

**Brief Summary:**

Ballard Spahr LLP is currently seeking a Pricing Analyst to serve as a key member of the Pricing Team, a subset of the firm's Client Value and Innovation Team. The qualified candidate will report to the Director of Strategic Pricing and can be remote if located in Arizona, Delaware, District of Columbia, Georgia, Maryland, Minnesota, New Jersey, Nevada, Pennsylvania, South Dakota or Utah.

**Duties:**

The position will be responsible for assisting with a wide variety of financial and business analysis duties that include, but are not limited to, profitability modeling and analysis, pricing analysis, and ad-hoc financial reporting and analysis.

Our Pricing Analyst will:

- Develop and implement economic models to assess the profitability of new business proposals and assist in the development of creative pricing solutions, including alternative fee arrangements.
- Work with attorneys, practice groups, marketing personnel and financial management to provide pricing support on all RFP submissions.

**Skills/qualifications:**

The selected candidate will be an assertive and independent learner, analytical and detail-oriented with strong problem-solving skills and an effective and confident communicator. Good project management skills with the ability to define project goals, coordinate resources and complete projects on schedule.

Qualified candidates will have a minimum of two years of relevant analytical experience and proficiency with Microsoft Excel, PowerPoint and Word. Previous experience working in a law firm strongly desired. Bachelor's degree in Finance, Accounting or related business discipline preferred.